



## 2014 Popcorn Sale Calendar Dates

### August

- 11 The Firelands District Host Kick-off / Training
- 12 Great Frontier District Host Kick-off / Training
- 13 Harding Area District Host Kick-off / Training
- 14 Johnny Appleseed Trail District Host Kick-off / Training
- 18 Council Mails Sale Forms to Cub Scouts & Boy Scouts

### September

- 4 Show & Sell Order Due to Council Service Center or Online at [www.campmasters.org](http://www.campmasters.org)
- 20 Show & Sell Pick Up at District Warehouse (contact your District Kernel in advance to schedule an exact time)

### October

- 20 - 24 Unit Kernel Collects All Scouts' Take Order Forms & Compiles One Complete Unit Order
- 24 Last Day to Return Show & Sell Product to District Warehouse for Credit (contact your District Kernel in advance to schedule an exact time)**
- 28 Take Order Due to Council Service Center or Online at [www.campmasters.org](http://www.campmasters.org)
- 28 Unit Prize Order Due to Council Service Center or Online at [www.campmasters.org](http://www.campmasters.org)
- 28 Show & Sell Payment Due to Council Service Center \*\***

### November

- 15 Take Order Pick Up at District Warehouse (contact your District Kernel in advance to schedule an exact time)

### December

- 9 Final Full Payment Due to Council Service Center
- 9 Last Day to Submit Prize Order & Camp Masters High Achiever Prize Form(s) to Council Service Center

## 2014 Popcorn Sale Commission Structure

To encourage each unit to pay on time, to attend their District Kick-off / Training, and to ensure that they have current information on this year's sale, we will keep the same commission structure as in the past five years.

- 26% Commission** ..... Base commission for each unit.
- + 2% Commission** ..... Unit kernel and/or assistant kernel attends one of the District Kick-offs / Trainings.
- + 2% Commission** ..... **Unit pays their bill on time. \*\* If the unit participates in the Show & Sell Sale, the payment for Show & Sell must be paid on time by October 28, and the final full payment must be paid on time by December 9.**

**30% Commission** = Total unit commission if all requirements are met.

**2% BONUS COMMISSION** - An additional 2% bonus commission will be awarded to each unit that increases their sale by at least 20% over last year's sale. Units must have participated in the 2013 sale to qualify.

### August 2014

| S  | M  | T  | W  | T  | F  | S  |
|----|----|----|----|----|----|----|
|    |    |    |    |    | 1  | 2  |
| 3  | 4  | 5  | 6  | 7  | 8  | 9  |
| 10 | 11 | 12 | 13 | 14 | 15 | 16 |
| 17 | 18 | 19 | 20 | 21 | 22 | 23 |
| 24 | 25 | 26 | 27 | 28 | 29 | 30 |
| 31 |    |    |    |    |    |    |

### September 2014

| S  | M  | T  | W  | T  | F  | S  |
|----|----|----|----|----|----|----|
|    | 1  | 2  | 3  | 4  | 5  | 6  |
| 7  | 8  | 9  | 10 | 11 | 12 | 13 |
| 14 | 15 | 16 | 17 | 18 | 19 | 20 |
| 21 | 22 | 23 | 24 | 25 | 26 | 27 |
| 28 | 29 | 30 |    |    |    |    |

### October 2014

| S  | M  | T  | W  | T  | F  | S  |
|----|----|----|----|----|----|----|
|    |    |    | 1  | 2  | 3  | 4  |
| 5  | 6  | 7  | 8  | 9  | 10 | 11 |
| 12 | 13 | 14 | 15 | 16 | 17 | 18 |
| 19 | 20 | 21 | 22 | 23 | 24 | 25 |
| 26 | 27 | 28 | 29 | 30 | 31 |    |

### November 2014

| S  | M  | T  | W  | T  | F  | S  |
|----|----|----|----|----|----|----|
|    |    |    |    |    |    | 1  |
| 2  | 3  | 4  | 5  | 6  | 7  | 8  |
| 9  | 10 | 11 | 12 | 13 | 14 | 15 |
| 16 | 17 | 18 | 19 | 20 | 21 | 22 |
| 23 | 24 | 25 | 26 | 27 | 28 | 29 |
| 30 |    |    |    |    |    |    |

### December 2014

| S  | M  | T  | W  | T  | F  | S  |
|----|----|----|----|----|----|----|
|    | 1  | 2  | 3  | 4  | 5  | 6  |
| 7  | 8  | 9  | 10 | 11 | 12 | 13 |
| 14 | 15 | 16 | 17 | 18 | 19 | 20 |
| 21 | 22 | 23 | 24 | 25 | 26 | 27 |
| 28 | 29 | 30 | 31 |    |    |    |